



Wealth
Management

Institutional Service



Forward-looking
for generations

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Cover image
Erasmus Habermel, detail from 'Perpetual calendar' c. 1600
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Welcome to LGT's Institutional Service

We offer a fully tailored investment management service, specialising in providing advice to a range of institutional clients.

Since our business was founded in 2008, LGT Wealth Management has been challenging convention in the industry by offering an exceptional service that is truly tailored to our clients’ needs. We offer personalised, unbiased advice, taking advantage of an unrestricted investment universe.

This ethos has allowed us to attract some of the best talent in the industry and draw together in-depth experience from multiple disciplines. Our team of specialists take time to understand the complexities of your business to create a solution that meets your unique requirements.



Jacqueline Crawley
Partner, Head of Institutional Relationships
LGT Wealth Management

LGT is a global asset management and private banking group, wholly owned by the Princely Family of Liechtenstein. As part of LGT Group, we are able to leverage the support of our forward-thinking owners as we seek out new ways to improve our client experience.

Institutional team overview

- £ £1.5 billion team assets under management
- 👥 Dedicated team of experts
- 👥 Access to our specialist investment sub-committees
- 📖 Investment Committee with an average of 20 years investment experience
- 📊 Industry leading investment research and analysis
- 📈 Medium to long-term stable investment returns



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No two clients are the same. Whatever the nature of your business, we take the same bespoke approach as with our private clients.

Jacqueline Crawley, Partner,
Head of Institutional Relationships

Specialist investment management

Tailored to you

Unapologetically client led

The specialist advice we offer is based on gaining an intimate knowledge of your organisation, however large it may be. We understand that every client has individual financial objectives, risk attitudes, capital positions and income requirements. Our dedicated team will work with you to ensure that we fully understand the scope of your investment needs, and with this understanding create your bespoke portfolio.

Specialist experience

A dedicated team – here for you, wherever “here” is

Our team has many years of experience in providing bespoke investment services to institutional clients. Our extensive experience in this area ensures that we are aware of your emerging challenges and seek to provide solutions to address them. We work in partnership with your actuary and other advisers to deliver a cohesive and holistic service that you and your members can trust.

Expert advice

A specialist set of skills

We know that equity, alternatives and fixed income investment management are very different disciplines and therefore require particular expertise. Our team has specialists in each asset class working together to deliver a cohesive approach for the benefit of your stakeholders. We can also provide active management of your cash.

Our clients

Through our dedicated team, we provide specialist investment services to a range of institutions and not-for-profit organisations. These include:

Financial Mutuals, AFM sector clients

Our 25 years’ experience in the sector allows us to bring a deep understanding to your business, combined with our fresh and entrepreneurial approach. Our extensive expertise in this area means that we are familiar with your regulatory landscape and can meet your Solvency II reporting needs, as well ESG and carbon emissions analysis. We have been active

AFM Associate Members since the establishment of the firm.

General Insurers

We leverage off the experience of our dedicated team, helping clients to navigate the ever-changing regulatory landscape. Our strong focus on areas such as risk management, operational reporting and asset and liability management are proven value-adds for our clients.

Pre-paid funeral plan providers

Delivered by our team with 25 years of experience in managing assets for the sector. Financial stability, quality of service, strong risk management, transparent reporting and fast query resolution are just some of the areas our clients tell us we excel in.

DB pension schemes

Our in-depth knowledge of asset and liability management allows us to tailor investment portfolios to meet with your actuarial guidelines and fit the scheme’s maturity profile. Our clarity of reporting, as well as trustees having a direct relationship with the team managing the portfolio, ensures a strong relationship built on trust.

Charities/not-for-profit organisations/ church commissions

We take time to get to know your priorities and values in order to develop a thorough understanding of what your charity is looking to achieve. This in-depth knowledge of your priorities allows us to build a portfolio tailored to those objectives. Our strong heritage and sustainability credentials ensure that our interests are aligned with those of our charity clients.

References are available upon request.



LGT Group

Uncompromising integrity

LGT Wealth Management is a UK-based wealth management firm and is part of LGT, the world’s largest private bank and asset manager owned by a single family, the Princely House of Liechtenstein, for over 90 years.

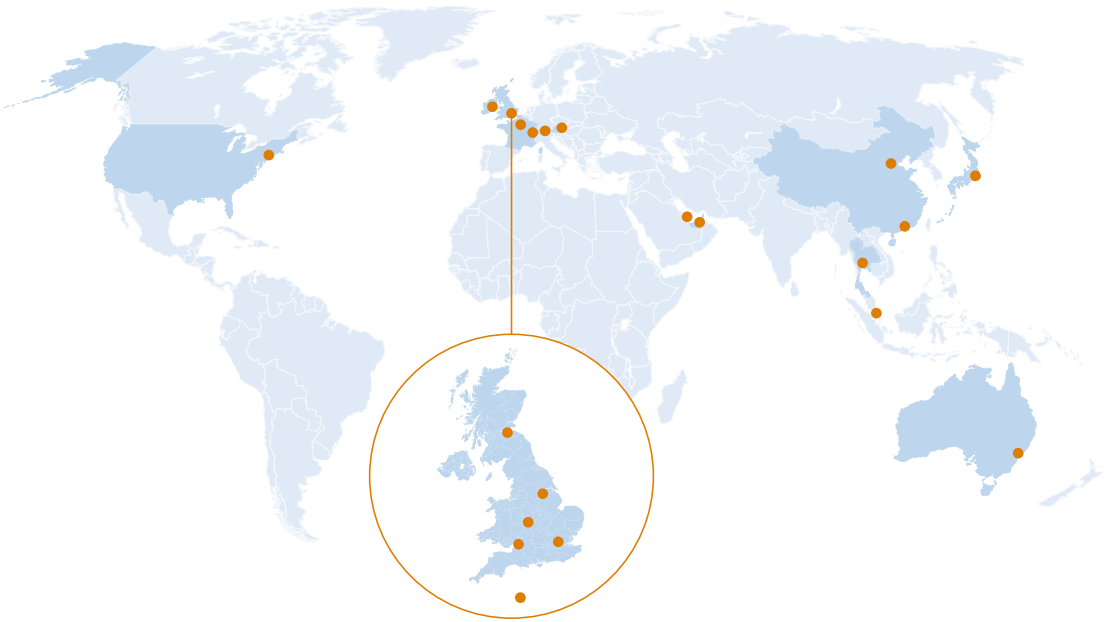
Placing value on values

Sustainable and long-term thinking and actions have played an important role in the Princely Family for generations, as well as being deeply rooted in LGT’s corporate culture. It is important that the Group’s business activities have a positive impact on the environment and society.

A global presence

Group-wide, we employ over 5 000 staff in over 25 locations in Europe, Asia, the Americas, Australia and the Middle East.

LGT locations



Financial stability

Our service to you is far from just investment performance and financials, but it is important to know that you are in safe hands.

The LGT Group has one of the strongest balance sheets in the industry with high levels of liquidity and an equity capitalisation significantly above regulatory requirements.

Financial highlights of LGT Group

	GBP
Assets under administration	269 billion
Equity capital	5 billion
Group profit	197 million
Tier 1 ratio	19.5%

30 June 2023

Ratings for LGT Bank Ltd

	Rating
Moody's	Aa2
Standard & Poor's	A+

30 June 2023

Investment process overview


A dedicated Investment Committee

Your portfolio is designed to benefit from LGT’s analysis on markets, asset classes and sectors. This ongoing research forms the “LGT Market Views”, set by a central committee of investment managers and dedicated research analysts on a monthly basis. These views form our best investment ideas and reflect where we see value in markets.


Dynamic portfolio construction

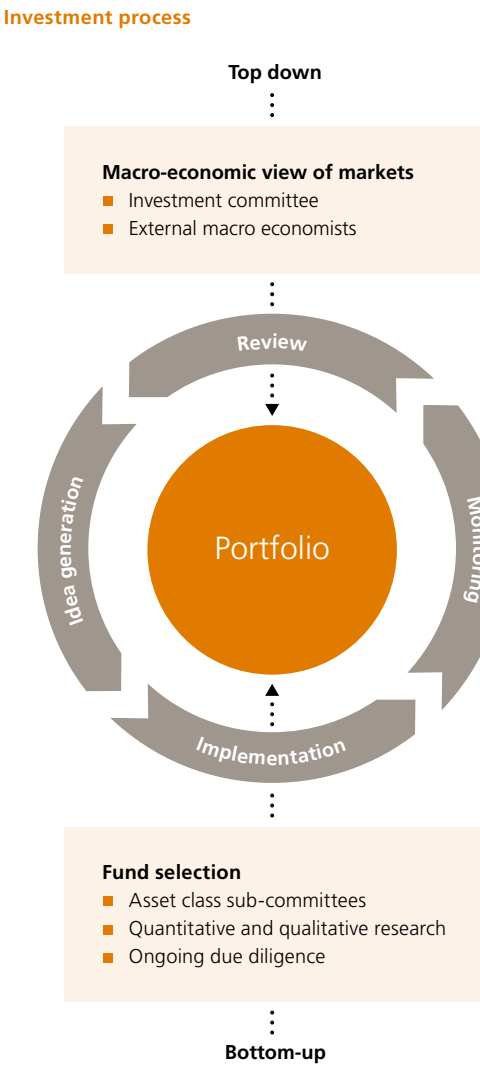
On a monthly basis, your investment team reviews your portfolio asset allocation to reflect our market and economic views, applying their judgment, skill and knowledge of your circumstances. Additional risk analysis and dedicated asset allocation research is also fed into the portfolio construction process by our specialist team of investment managers. This means your portfolio will be benefitting from the most current investment thinking and our best ideas through dynamic portfolio construction.

You will be able to see the resulting trades on your portfolio via the LGT Wealth web portal.



For more information on our investment approach and risk management, please scan the below QR code.





Reporting and operational support

Behind the portfolios

We recognise that while the performance of your portfolio is important to you, there is much more that we need to do to deliver the service you require.

We will work with you to determine the reporting requirements that fit your business model and needs, rather than offering you a standard “off the shelf” approach.

A member of our team is on hand at all times to support you with any operational needs concerning your portfolio.

Our specialist Solvency II reporting solution is available to our regulated clients. Please also ask us about our in-house capital modelling tools which can be used to calculate the impact of various investment scenarios on your portfolio.

Our promise to you



Risk

- Gain an in-depth understanding of your capital management plan and risk appetite
- Align your investment strategy with these requirements



Reporting

- Flexibility to tailor our portfolio reporting to fit your exact requirements
- Deliver ad-hoc next day portfolio reports to assist you for specific meetings



Research

- Extensive in-house research functionality
- Specialist sub-committees
- Broad range of regular and pertinent thematic commentary



Regulation

- Be at the forefront of all regulatory changes and proactively support any challenges you may face
- Board CPD training
- Investment induction training for new NEDs



ESG and Carbon Emissions Reporting

We provide ESG/Sustainability rating data as well as portfolio carbon emissions analysis to clients within our regular institutional reporting material.

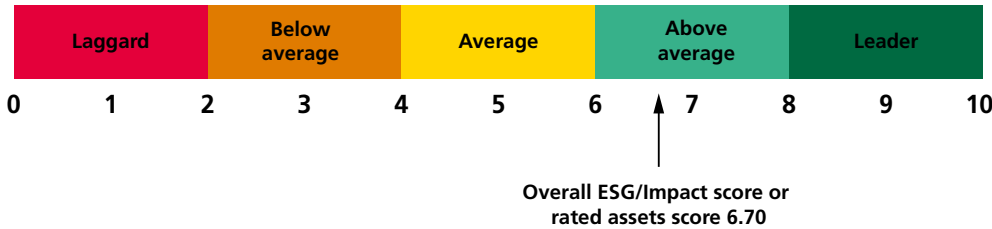
Irrespective of any ESG considerations you may have, our proprietary rating system leverages several established third-party sustainable data providers such as Morningstar and MSCI.

We utilise underlying companies carbon emissions data to analyse carbon emissions intensity, showing carbon emissions per unit of sales. This data is used

to directly compare your portfolio to the respective index.

Calculation of LGT Sustainability rating comprises: ESG credentials and an Impact score. Factors are aggregated to an overall rating based on materiality. Impact score considers revenue generated in the context of UN Sustainable Development Goals. LGT's rating system combines this data to generate your overall portfolio rating for quarterly oversight by your Board. Deep-dive data is also provided for full transparency across all assets.

Example ESG Reporting



Our commitment to sustainability

We offer an ethical screening service that provides you with the extra reassurance of knowing that your assets are not being invested into areas that conflict with your values and beliefs.

In 2018, LGT developed and implemented the LGT Sustainability Strategy 2030, which is based on

materiality analysis conducted in 2015, details of which can be found overleaf.

As a group, we aim to make a contribution to the United Nations Sustainable Development Goals (SDGs) and help create a better, more sustainable world.



The three pillars of LGT's Sustainability Strategy 2030



Sustainable investing

- We want to be a leading provider of sustainable investment solutions.
- We want to optimise the contribution of our investment solutions to the UN SDGs.
- We aim to substantially increase the share of sustainable investment solutions in our portfolios.
- We measure and report transparently on the sustainability quality of our investment solutions.



Sustainable business

- We consider sustainability aspects in all our decisions.
- We aim to reduce our environmental footprint significantly.
- A minimum of ten percent of LGT Group dividends are allocated to philanthropic activities.
- We want to be a top employer that offers a good work environment.



Sustainable thinking

- We want to be a thought leader in sustainability.
- We want our employees to actively engage in sustainability issues and will train them accordingly.
- We join forces with governments, companies, NGOs, etc. to optimise our contribution to the UN SDGs.



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Investors should be aware that past performance is not an indication of future performance, the value of investments and the income derived from them may fluctuate and you may not receive back the amount you originally invested.

